Marketing Guide for Hirers





Marketing channels

Website

Your event will be included on the Country Arts SA website free of charge.

Email Marketing

You can book email marketing with Country Arts SA with our online booking form here.

Social Media

We offer paid adverting packages across Facebook and Instagram for each our venues. For pricing please refer to our online booking form for all costs associated.

We request all promoters to create a Facebook Event for each performance and invite venues to co-host so our followers can see your event.

Australian Tourism Data Warehouse (ATDW)

ATDW is a national platform for digital tourism data and helps provide a event listing to the South Australian Tourism Commission. We advise that you look at listing your event through ATDW.

Find out more about ATDW here: atdw.com.au

Advertising in our Arts Centres

If a promotional video is provided, we can display it on our foyer screens free of charge.

Please note in some venues audio is unavailable, therefore you may want to include subtitles.

Posters, flyers and banners can be displayed in the Arts Centre foyer to advertise your event. Please contact the Arts Centre manager to discuss your options.

Our venues have access to poster boards that can be used to display marketing content for commercial shows. Please refer to the specific requirements below for each Arts Centre:

Chaffey Theatre

Internal Lighting Box - One Sheet Size 685.8mm x 1016mm

• Hopgood Theatre

Outside Facing - 680mm x 1045mm (template available on request)

Middleback Arts Centre

Internal Lighting Box - One Sheet Size 685.8mm x 1016mm

• Northern Festival Centre

Internal Lighting Box - One Sheet Size 685.8mm x 1016mm

• Sir Robert Helpmann Theatre

Outside Poster Board - A2 Size 420mm x 594mm



Cinema Advertising

You can purchase cinema advertising with Country Arts SA with our <u>online booking form here</u>. To discuss details further please contact the venue directly.

Specs for slide/still and video advertising:

- Chaffey Theatre / Northern Festival Centre
 Stills \$180 / Motion \$350 minimum 8 viewings
- Middleback Arts Centre First Release
 Stills \$220 / Motion \$600 up to 6 weeks prior

Direct Mail

Direct mail is an effective way of selling tickets. We can coordinate an exclusive mail out for you from our extensive database. You will need to have your flyers ready no less than six weeks prior to your event.

Please ensure to select this option in the online booking form here.

Poster and Flyer Distribution

We can arrange for posters to be distributed to local businesses for an additional cost. Posters and flyers will be displayed in the theatre foyer at no charge.

Please ensure to select this option in the online booking form here.

Digital Billboard Advertising - Mount Gambier only

Country Arts SA have access to advertising space on a new digital billboard situated in the heart of the CBD in Mount Gambier. Great visibility to car and foot traffic that looks great during the day and night. This new ad space is cost effective way to make a big impact in the community.

Dates are limited and advanced booking is recommended with our online booking form here.

Traditional Advertising

Country Arts SA Arts Centre cannot organise TV, Radio or Press advertising on your behalf as we are bound by the Master Media Scheme (a South Australian Government Initiative).

Please refer to a list of local Media contacts on pages 5-7 to book your advertising direct.



Arts Centre contact details

Business name and booking details

Each Arts Centre should always be referred to by their full business names:

- Chaffey Theatre
- Hopgood Theatre
- Middleback Arts Centre
- Northern Festival Centre
- Sir Robert Helpmann Theatre

Please ensure you include our website, countryarts.org.au with all booking details.

Contact and delivery information

All materials being distributed by the Arts Centres should be delivered to the addresses below:

Chaffey Theatre

via Seventeenth Street (PO Box 666) Renmark SA 5341

Manager: Sharlene Goodman

Phone: 0401 126 071

Hopgood Theatre

Ramsay Place (PO Box 747) Noarlunga Centre SA 5168

Manager: Sussan Baldwin Phone: 0401 126 077

Middleback Arts Centre

141a Nicolson Avenue (PO Box 640) Whyalla Norrie SA 5608

Manager: Sussan Baldwin Phone: 0401 126 077

Northern Festival Centre

106 Gertrude Street (PO Box 629) Port Pirie SA 5540

Manager: Sussan Baldwin Phone: 0401 126 077

Sir Robert Helpmann Theatre

10 Watson Terrace (PO Box 899) Mount Gambier SA 5290

Manager: Frank Morello Phone: 0401 125 897



Media information by region

To book your press, television and radio advertising, please use the contact details for local media agencies listed below.

Mid North — Northern Festival Centre, Port Pirie				
Press				
The Port Pirie Recorder / The Flinders News	(08) 8633 9999	Editoral: editorial@portpirierecorder.com.au Advertising: Brianna Woollatt brianna.woollatt@satoday.au		
Radio				
ABC North West (ABC Radio)	(08) 8638 4811	Breakfast: mann.tom@abc.net.au		
Interview Opportunity		Mornings: coe.angela@abc.net.au coad.ivy@abc.net.au drinkwater.kate@abc.net.au		
Trax FM (Community Radio)	(08) 8633 2111	secretary@traxfm.org.au		
5CS (Commercial radio)	(08) 8632 4044	Reception@my5cs.com		
Television				
Southern Cross Austereo	08 8080 2002	Stacey.Ferguson@sca.com.au		

North & West — Middleback Arts Centre, Whyalla				
Press				
Whyalla News	(08) 8644 9400	Editoral: editorial@whyallanewsonline.com.au Advertising: Brianna Woollatt brianna.woollatt@satoday.au		
Radio				
ABC North West (ABC Radio) Interview Opportunity	(08) 8638 4811	Breakfast: mann.tom@abc.net.au Mornings: coe.angela@abc.net.au coad.ivy@abc.net.au drinkwater.kate@abc.net.au		
Television				
Southern Cross Austereo	(08) 8640 3900	scawhyalla@sca.com.au		



South East — Sir Robert Helpmann Theatre, Mount Gambier				
Press				
The Border Watch	(08) 8741 8170	Editor: Peter Gandolfi editorial@tbwtoday.com.au Advertising: advertising@tbwtoday.com.au		
Naracoorte Herald	(08) 8762 2555	editorial@naracoorteherald.com.au advertising@naracoorteherald.com.au		
Naracoorte News	0400 732 580	Editor/Founder: Michael Waite editor@naracoortenews.com		
South East Voice	(08) 8723 2911	Editor: Lechelle Earl news@sevoice.com.au		
Mount Gambier News (NewsLtd online)		Journalist: Ari Ganesan ari.ganesan@news.com.au		
Radio				
ABC South east (ABC Radio) Interview Opportunity	(08) 8724 1011	Mornings: green.selina@abc.net.au chave.rebecca@abc.net.au		
Triple M (Commercial radio) & SAFM (Commercial radio)	(08) 8725 5155	Cassandra.Wattleworth@sca.com.au		
Television				
WIN Television	(08) 8721 8888	amym@winnetwork.com.au		



Southern Metro — Hopgood Theatre, Noarlunga				
Press				
The Advertiser		Arts Editor: Patrick McDonald patrick.mcdonald@news.com.au		
InDaily	(08) 8224 1600	Arts Editor: Suzie Keen skeen@solsticemedia.com.au		
Southern Times Messenger	(08) 8384 4755			
Victor Times	(08) 8528 8400	editorial@victorharbortimes.com.au		
Rip It Up	(08) 7129 1030	editorial@ripitup.com.au		
DB Magazine	(08) 8231 4218			
Blaze	(08) 8223 7255	ron.hughes@evomedia.com.au		
Radio				
Power FM	(08) 8532 4455	contactus@powerfm.com.au		
Television				
Channel 10	(08) 8225 1010			
Channel 9	(08) 8267 0111	news@nws9.com.au		
Channel 7	(08) 8342 7777	tips@7news.com.au		
ABC		news.tips@abc.com		

Riverland — Chaffey Theatre, Renmark				
Press				
Murray Pioneer	(08) 8586 8000	Editor: editor@murraypioneer.com.au		
		Journalist: hugh.schuitemaker@murraypioneer.com.au		
		Advertising: Glenda.Malinovski@murraypioneer.com.au		
The Border Times (Pinaroo)		deirdre@murraypioneer.com.au		
Sunraysia Daily	(03) 5021 7147	sub@sunraysiadaily.com.au		
Mildura Weekly	(03) 5021 1777	advertising@milduraweekly.com.au		
Radio				
ABC Riverland	(08) 8586 1300	Mornings:		
Interview Opportunity		stephens.matt@abc.net.au nitschke.stephanie@abc.net.au		
Riverland Life FM – 100.7 FM	(08) 8371 5887	email@riverlandlife.org.au		
Riverland Radio	(08) 8582 1800	admin@5rm.com		
Radio 5RM/Magic FM/Kix	0430 824 709 - (Sarah)	newsroom@5rm.com		
Television				
WIN Television	(08) 8580 8699	Advertising: Gail Campain		
	0418 839 743	campaing@winnetwork.com.au		



Commercial Hirer Marketing Terms & Conditions

General

- Country Arts SA does not endorse the Commercial Hirer product, service, or company, nor any of the claims made by the advertisement.
- Country Arts SA reserves the right to refuse requested marketing services or proposed changes to selected services.We will contact you once your request is submitted with what support we can offer.
- Marketing requests must be submitted 14 working days before any marketing services are required. Requests will be assessed 5 to 10 business days after submission of the online form.
- 4. Marketing requests must be made through the online form online booking form here.
- 5. Country Arts SA is indemnified against any claims for any loss or damage incurred by the advertiser.
- 6. For film screenings, Hirers are responsible for ensuring they are classified by the Office of Film and Literature or have been granted an exemption for Film Festivals and Community Screenings.
- No marketing activities will be undertaken by Country Arts SA until there is a signed contractual agreement between the Hirer and Country Arts SA and a marketing request form has been submitted.

Materials

- 8. Country Arts SA does not take responsibility for any of the hirer's marketing materials.
- Country Arts SA is indemnified against any copyright breaches by the commercial hirer. It is the hirer's responsibility to ensure they comply with copyright laws.
- 10. Any loss or damage of marketing materials and packaging is at the risk and cost of the hirer.
- 11. Any misprinting of materials is at the full cost and risk of the hirer.
- 12. Country Arts SA has the right to refuse display of any marketing materials deemed inappropriate or that do not adhere to the marketing guidelines and/or Country Arts SA's brand.
- 13. The correct venue/s address and booking contact details must be used on all printed material for your event. The details that must be included are in the included in each venue Marketing Guideline available here.
- 14. Any materials containing ticket prices must have the wording 'Transaction Fees Apply'.
- 15. All marketing materials must be proofed by Country Arts SA prior to printing.
- 16. Warnings and classifications must be included in all marketing materials. Hirers are responsible for indicating any warnings around their event. For example, if performances contain haze, strobe lighting, loud noise, coarse language, nudity, etc.

Costs

- 17. The total marketing costs payable to Country Arts SA will be deducted from the final settlement for the performance. In some instances, full payment of marketing services provided will be required.
- 18. All prices listed in this agreement are GST exclusive. Prices quoted are per venue only.